



ONEWATER CONNECT

March 28, 2023

Rewatch Andy's Last Message



Andy Andrews delivers professional development messages for the OneWater team every other Friday.

These recordings can always be found on the OneWater training portal if you want to catch up or rewatch!

Check out Andy's latest message about the Battle of Waterloo.

[VIEW RECORDING](#)

**Please log in to the training portal and then access the link above.*

CONTENTS

1

FEATURES

- Andy Andrews Message

2

EVENTS

- Palm Beach Boat Show
- OneWater Service Center Atlanta Crawfish Boil
- Norfolk Marine Pizza Party

3

HIGHLIGHTS

- Concur Expense Reports
- New Yamaha Master Tech
- New HR Action Form

4

SAFETY

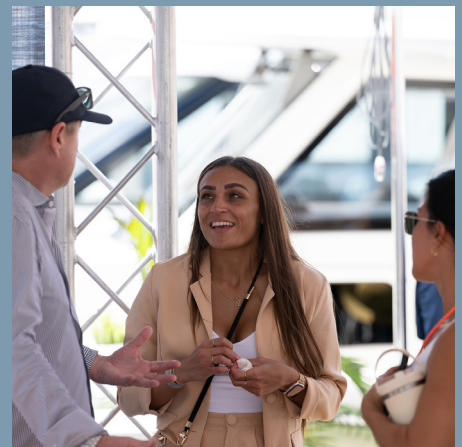
- Ladder Safety Month

5

REVIEWS AND UPCOMING EVENTS

- Upcoming Training
- Quality Boats Review
- Upcoming Events

WEST PALM BEACH INTERNATIONAL BOAT SHOW



The 2023 Palm Beach Boat Show team generated more than a **150% increase** in revenue over the 2022 show! OneWater teams prepared well and used their tools to make the show successful. Several stores showcased new displays that looked fantastic.

Congratulations and job well done to all of our team members at the show!

ONEWATER SERVICE CENTER ATLANTA CRAWFISH BOIL

The OneWater Service team in Atlanta enjoyed a crawfish boil a couple of weeks ago! Their service manager, Chip Gore, cooks for his team once a month to show his appreciation.



Submitted by Chip Gore

CORRECTION: NORFOLK MARINE PIZZA PARTY

The team pictured in the newsletter last week was **Norfolk Marine**. Norfolk won a pizza party during the Deck the Hulls boat decorating contest in December.

The team redeemed their pizza party during a St. Patrick's Day party!

Norfolk would like to thank everyone who voted for their boat.



WHEN SHOULD I SUBMIT MY CONCUR REPORT?

Unlike your regular personal credit card, there isn't a specific due date by which your company credit card must be paid off each month. So, how do you make sure you are submitting your report on time each month without submitting it so often that you're bogging down the system?

The important thing with company expenses is that they go into the profit and loss statement for the month that the expense occurred. For example, if you purchased office supplies in March, it is important that the accounting department have time to record the expense on the March statement.

A best practice is to submit your Concur report twice per month. You can submit one report during the middle of the month and one at the end of the month.

If an expense occurred at the end of a month, try to still submit the expense during the same month.

Once you submit your Concur report, it will go to your direct supervisor for approval and then to the Concur supervisor for approval. Because approvals also take time, it is important that you submit your reports timely.

If you have questions, you can reach out to owa-concur@onewatermarine.com.



NEW YAMAHA MASTER TECHNICIAN

Kurt Botelho, a technician at Tom George Yacht Group, has received his Yamaha Master Technician and ABYC Master Marine Technician certificates.

Kurt graduated from Pinellas Technical College (Marine Technician) and has been with Tom George Yacht Group for 3 ½ years.

As TGYG grew, the need for additional technicians was necessary, and hiring experienced technicians was a challenge. Kurt was promoted to "Lead Technician" and was instrumental in developing Tom George's "Apprentice Technician" program to help the store recruit and train technicians.

Congratulations to Kurt on his great accomplishments!

Submitted by Daryl Cooperrider

NEW HR ACTION FORM

An updated [HR Action Form](#) is available on OnePort.

Going forward, action forms that include pay changes must be signed by the employee.

Submitted by Krystal Ham

LADDER SAFETY MONTH

EXTENSION LADDERS

WHAT IS AN EXTENSION LADDER?

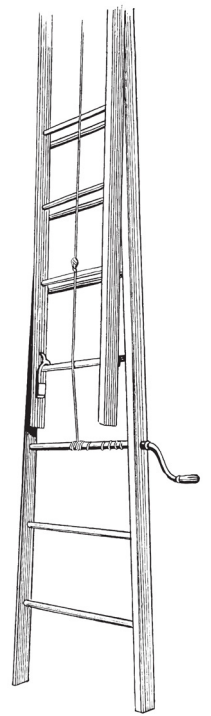
The extension ladder is a non-self-supporting portable ladder that is adjustable in length. It consists of two or more sections that travel in guides or brackets that permit length adjustment. It is intended for use by one person.

SELECTING THE RIGHT LADDER AND ACCESSING ROOFS

Selection of proper extension ladder size requires knowledge of the height of the top support point. In the event the top support point is a roof eave, the top of the extension ladder must extend one to three feet above the roof eave if the climbers' intent is to access the roof. The ladder must also be tied to the upper access level before climbing onto or off the ladder at the upper level. The user must take care when getting on or off the ladder at the upper level in order to avoid tipping the ladder over sideways or causing the ladder base to slide out.

SAFETY TIPS

- The telescopic sections of an extension ladder, also known as fly sections, are held into their adjusted position by extension locking devices known as Rung Locks. Some extension ladder fly sections incorporate locks that result in the elimination of one rung and, therefore, do not meet the requirements for use as a single ladder.
- When an extension ladder has previously been used as a single ladder, care should be exercised in properly reassembling the sections to ensure that the interlocking guides or brackets are properly engaged before further use.
- Extension ladders may be equipped with rope and pulley systems to assist the user when extending the Fly Sections. The rope must have a minimum breaking strength of 560 pounds. On three-section extension ladders, a wire cable may be utilized in place of the rope, provided the cable has a minimum 1/8-inch diameter.
- Adjustment of extension ladders must be made by the user when standing at the base of the ladder so that proper engagement of the Rung Locks can be observed. Under no circumstances is an extension adjustment to be made when anyone is standing on the ladder. It is also the user's responsibility to make sure the extension rope is tracking correctly in the pulley.
- The base section of an extension ladder must be equipped with slip-resistant feet such as safety shoes, spurs, spikes, conformable shoes, and flat or radiused tread feet.



UPCOMING TRAINING SEMINARS

Building Your Own Personal Brand

with Jenn Lockman

Tuesday, April 4th at 2:00 p.m. ET

OneWater's Marketing Director, Jenn Lockman, will share tips for increasing your sales by creating a strong brand for yourself.

» REGISTER

★★★★★ 5-STAR REVIEWS

Quality Boats

Quality Boats is a great boat dealer but even better after the sale. The staff are wonderful post sale, always willing to help with an issue but also to help us enjoy the boat. They offer a cruisers club which allows our family to explore new destinations with other Quality boat owners. These trips are flawlessly organized by Amy Connor who always has a smile and a wonderful agenda planned for each trip. The trips include welcome receptions, mimosa breakfasts, day anchorage in secluded coves, lunch boat trips to private islands, group dinners and many more. The friends made on these trips last across years and the family memories last a lifetime. All thanks to Amy and the Quality Boats team.

-Greg R.

UPCOMING EVENTS

March-April 31-2	April 1-2	April 1	April 7-5	April 14-16
Sunrise Boat Show on the Bay Alabama	Destin Outdoor Adventure Expo	Singleton Lake Lanier Easter Egg Hunt	Rambo Smith Lake Spring into Savings Event	Baybridge Boat Show