



NEWATER CONNECT

June 20, 2023

Summer Starts Now!

Tomorrow, June 21st, is the longest day of the year and the official first day of summer!

Encourage your customers to take full advantage of the day with the most sunlight of the year by getting out on the water.

Check out this article by Discover Boating for tips on planning a stress-free summer boating vacation.

[VIEW ARTICLE](#)

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COMPANY CONFIDENTIAL

EMPLOYEE STOCK PURCHASE PLAN



Become an Owner of OneWater

The Employee Stock Purchase Plan (ESPP) allows you to defer a percentage of your pay to acquire shares of ONEW at a 15% discount. This benefit is available to full-time employees with 6 months of service who are over 21 years of age.

The signup window is this week, June 19th-June 23rd.

Changes will go into effect during the 6/25/23 pay period.

[CLICK HERE](#) to access the signup and opt-out forms (the opt-out form is only needed for those who have been contributing and no longer wish to do so).

[CLICK HERE TO VIEW THE RECORDINGS OF PREVIOUS TRAINING SESSIONS ABOUT THE EMPLOYEE STOCK PURCHASE PLAN.](#)

HIGHLIGHTS



Each month, we will select a topic about which to have our 5 For 5 OneWater Talk. We will select 5 individuals to give a mini “TED Talk” style presentation for 5 minutes.

Our July topic is: **What are you doing to keep customers interested in using their boat?** If you have a great idea you’re using, **submit your story here**. Five people will be selected for the 5 For 5 on June 30th.

A Thank You from Barbara Harper

To everyone who has sent kind and loving words, prayers, and support for me and my family, thank you. To everyone who has sent money through the GoFundMe, you have no idea how it has taken some of the stress off. It takes so long to get through all the red tape of everything. I never knew so many people cared about me and would be there for me. Just mostly always felt alone in everything. Still asking for prayers and healing for us as we deal with losing a husband, father, and papa. You have no idea what you mean to us.

[GoFundMe](#) – Barbara Harper



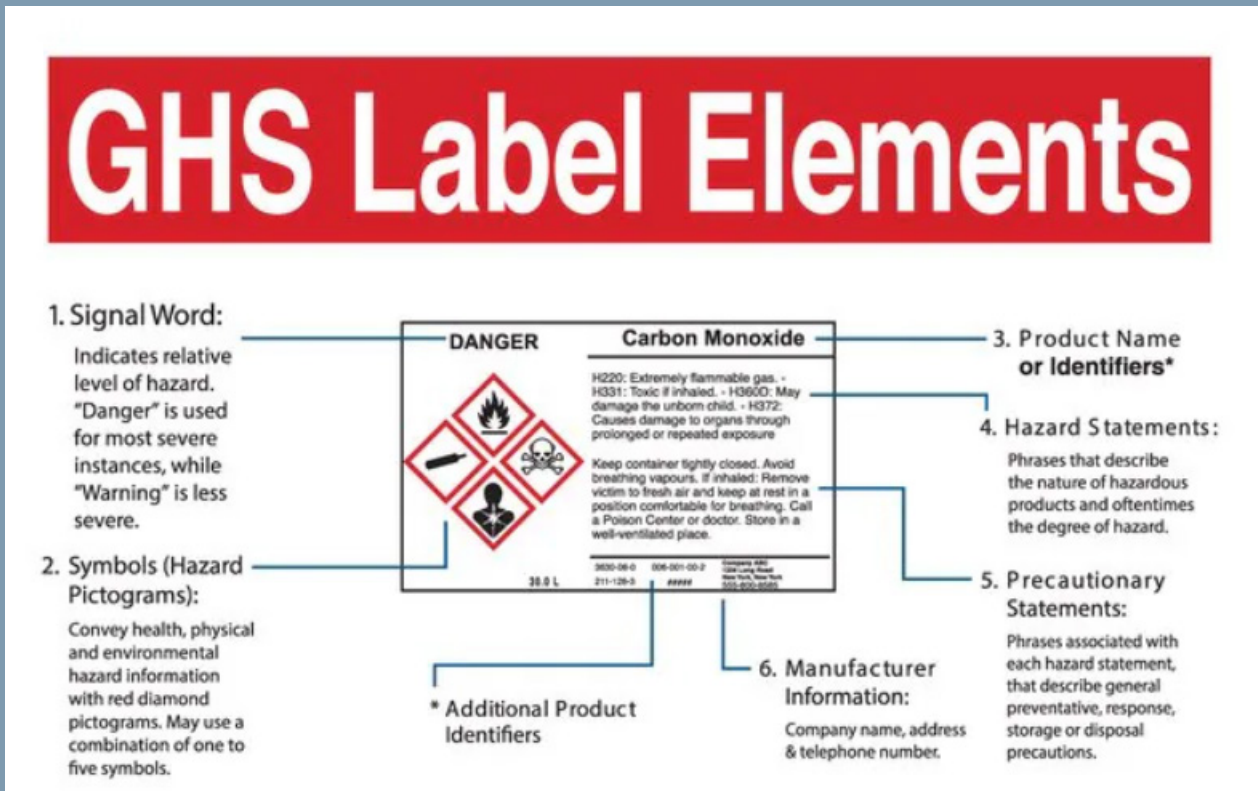
Baby Boater

Congratulations to Yusimi Torres of Naples Boat Mart on the birth of her baby boy, Christian. Christian was born on Monday 6/12/23, and he weighed 8lb 5oz. Both mom and baby are doing well!

Submitted by Ashley Walker

OSHA'S HAZARD COMMUNICATION STANDARD

This Hazard Communication Standard is OSHA's "bread and butter" when it comes to fines and penalties. It is easy to correct these issues, but it takes a little effort. The primary areas of concern are the SDS books and chemical labeling.



The standard calls for us to have a SDS (Safety Data Sheet) for every chemical on site. The book must also contain a complete chemical listing and be indexed in a manner that will facilitate quick retrieval of any SDS.

The above diagram shows all the required information that needs to be on the GHS-compliant label. All the required information can be readily available on the SDS. Remember that even though WATER does not require a GHS label, the bottle must be marked as "WATER".

Information about the steps for labeling and preparing your SDS book is located in the Safety Binder. If you have any questions regarding the Hazcom Standard, please contact Lance Brown at lbrown@onewatermarine.com or (850) 974-5585.

"BE SMART/BE SAFE"

Submitted by Lance Brown

EVENTS



SOUTH SHORE MARINE DEMO DAY

South Shore Marine hosted a demo day at the Huron Boat Basin. The team had a turnout of 35 boats. They went on sea trials, had a cook out, and enjoyed good music.

Submitted by Chelsea Good

SOUTH SHORE MARINE EVENTS

SOUTH SHORE MARINE CUSTOMER APPRECIATION EVENT

The South Shore Marine team went to the Keys on Put in Bay and treated their customers to drinks, food, and music. They took 5 boats from each brand that they carry: Cobalt, Grady-White, Regal, Sportsman, and Pursuit. The weather was beautiful, and it was a great day to be on the island.

Submitted by Chelsea Good



EVENTS



NORFOLK MARINE GRADY-WHITE TRIP

This past weekend, Norfolk Marine and Grady-White Boats sponsored the Tidewater Grady-White Club on their annual trip to Smithfield Station on the James River. The group had record attendance this year with 22 Grady-White boats and more than 60 people for the weekend event.

Submitted by Debra Winchester

SUNRISE MARINE POPS AND PROPS EVENT

Sunrise Marine had an amazing time celebrating all dads and offering fantastic deals on new boats and service at the Pops & Props sales event! The atmosphere was filled with excitement during the raffle for a fabulous Toadfish Father's Day package. Guests also enjoyed a cookout. Even the rainstorm that came through that day couldn't wash away the excitement of helping customers find the right boats to help them make unforgettable memories on the water!

Submitted by Matt Kuka



TRAINING AND UPCOMING EVENTS

On the Portal

"ASK IT"

If you missed the webinar with Jason Priez and Michael Spivey, the recording is available to view on the training portal.

[View Training](#)

On the Portal

CRM QUOTING TOOL REFRESHER

Check out the training with Jake Sanders and Jonathan Whitmire on using the quoting tool in CRM.

[View Training](#)

Please log in to the training portal before accessing the links above.

UPCOMING EVENTS

June 20-25	July 12-15	August 4-7
SunDance Bahamas Rendezvous	SunDance Bimini Rendezvous	Ocean Blue Demo Days