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PURSUIT DEALER MEETING

OneWater stores STOOD OUT at the Pursuit Dealer Meeting and awards ceremony in St. Petersburg, FL, last week.

The following awards were given to OneWater stores and team members:

ALL OneWater Pursuit dealers made Flagship status this year.

Top CSI Award

South Shore Marine

2023MY Club Pursuit Members

- Capt. Drew Morros Legendary Marine
- Stuart Smith Ocean Blue Yacht Sales
- Josh Brivik Quality Boats
- Tom Heinz Quality Boats
- Matthew Grieves South Shore Marine
- Dave Smith Stone Harbor Marina

2023MY Club Elite Members

- Matthew Nugent Bosun's Marine
- David Nothnagle Bosun's Marine
- Craig Cowdell Legendary Marine
- Austin Hirsch Quality Boats
- Capt. Ed Bickel Stone Harbor
- Nick Eng Walker's Marine
- Capt. Sean Black Walker's Marine

2023MY Top 10 Dealers

- South Shore Marine
- Bosun's Marine
- Stone Harbor Marina
- Legendary Marine
- Ocean Blue Yacht Sales
- Walker's Marine

Top Salesman

Capt. Ed Bickel - Stone Harbor Marina

2023MY Top Dealer

Quality Boats













2 COMPANY CONFIDENTIAL



EMPLOYEE SPOTLIGHT: HEATHER JOHNSON

HR Generalist Heather Johnson recently achieved her SHRM (Society for HR Management) Senior Certified Professional status.

Congratulations on this huge accomplishment, Heather!

Submitted by Krystal Ham

EVENTS

BOSUN'S PTOWN RENDEZVOUS

Bosun's Marine hosted their 9th Annual Rendezvous with their VIP customers in Provincetown, MA. The long weekend featured fishing trips, whale watches, dingy races, dune tours, a clam bake, and an annual party with giveaways and prizes. Another great year in the books!

Submitted by Gabby Deluga













3 COMPANY CONFIDENTIAL













SUNDANCE RENDEZVOUS TO THE KEYS

SunDance Marine recently hosted more than 50 customers on a rendezvous trip to Faro Blanco Resort and Yacht Club in Marathon, FL. The group had a docktail party upon arrival at the lighthouse and then took a bus down Key West for the day. Another day, the group snorkeled during a raft up at Alligator Reef. On the final night, there was a nice white out dinner.

Submitted by Haley Warner

LEGENDARY MARINE DRIVE BEFORE YOU BUY EVENT

Boaters in Orange Beach got to step into a world of excitement at the Drive Before You Buy Twin Vee Raft event, hosted by Legendary Marine Gulf Shores. Twin Vee Powercats took the spotlight at Fort McRee. The Legendary team added to the excitement with a "spin-to-win" for a choice of prizes including specialized fishing lures, gloves, t-shirts, keychains, hats, and a free annual service grand prize!

Submitted by Legendary Marine Gulf Shores







COMPANY CONFIDENTIAL

UPCOMING TRAINING WEBINARS

Paylocity Refresher for Managers - Recruiting and Onboarding Thursday, Aug. 24th at 2 p.m. ET

Nadiya Mallory will be refreshing managers on how to recruit and onboard employees through Paylocity.

Paylocity Refresher for Managers - Timekeeping and PTO Tuesday, Aug. 29th at 2 p.m. ET

Nadiya Mallory will host a refresher course on how to check and approve timecards and PTO for your employees.

> Paylocity Refresher for Managers - HR Actions Wednesday, September 6th at 10 a.m. ET

Nadiya Mallory will host a refresher course for managers on submitting HR action forms regarding employee pay, position, and status changes through Paylocity.



WHAT CUSTOMERS HAD TO SAY ABOUT BOSUN'S MARINE

"My husband and I wanted to express our wonderful purchase experience with your sales and financing team the past few weeks. From the first conversation with Rick Haas, he was professional and attentive to our needs. This goes a long way to feel you can "trust" and "want" to do business with a company. You should be very proud to have him as part of your sales team as his personable approach was perfect. When an educated consumer is looking to buy a boat, they have done their research and it should show from the first conversation you have with them. Avery was also wonderful to deal with during the final transaction. You should be very proud to have two such exceptional employees working for you. Coming from a sales background, it is important to compliment good experiences so upper management knows. Please know we would gladly refer any of our friends to you."

-Tim and Mary Hayes

UPCOMING EVENTS

August

South Shore Keys Event

August

Walker's Marine - At the Helm **Seminar**

August

Singleton Watersport Clinic Day

August

Walker's At the **Helm Seminar** Series

August

Legendary On the Fly Saltwater World Cat Demo Fly Fishing **Seminar**

August

Stone Harbor Days

VIEW THE FULL MARKETING CALENDAR