

PNEWATER CONNECT

August 6, 2024



On last Friday's call, we announced the Admiral's Circle winners since the fourth quarter of 2023.

Winners are selected based on a weighted algorithm that includes margin, units, and revenue.

Congratulations to all of our winners listed on the following pages.

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2023 Q4 WINNERS:

CRUISERS: MATTHEW GRIEVES South Shore Marine

FISHING: CHRIS JUDD Naples Boat Mart

PONTOONS: STEVE RICE Marina Mike's

STERNDRIVES: BAILY BLACKNEY Phil Dill Boats

TOWBOATS: ERIC MARBERG SMG Boats

YACHTS: MATTHEW CROWERS OneWater Yacht Group

USED: DEREK BAUGHCUM Singleton Marine Lake Oconee

2023 OVERALL WINNERS:

CRUISERS: JON CROSS Ocean Blue Yacht Sales

FISHING: JEFF DAVIDSON Taylor Marine

PONTOONS: STEVE RICE Marina Mike's

STERNDRIVES: BAILY BLACKNEY Phil Dill Boats

TOWBOATS: JASON WHITE SMG Boats

YACHTS: LUIS PEREZ OneWater Yacht Group

USED: BEN AYERS Used Boat Super Center

NEW AND USED OVERALL: DAVID NOTHNAGLE Bosun's Peabody

2024 Q1 WINNERS:

CRUISERS: GARY TWIGG Quality Boats Clearwater

FISHING: CRAIG COWDELL Legendary Marine Panama City

PONTOONS: STEVE RICE Marina Mike's

TOWBOATS: ERIC MARBERG SMG Boats

YACHTS: LUIS PEREZ OneWater Yacht Group

USED: DENNIS SMITH OneWater Yacht Group

2024 Q2 WINNERS:

CRUISERS: CHAD SNYDER Walker's Marine Naples

FISHING: MATTHEW GRIEVES South Shore Marine

PONTOONS: ZACH BAUCOM Rambo Marine

STERNDRIVES: BAILY BLACKNEY Phil Dill Boats

TOWBOATS: ERIC MARBERG SMG Boats

YACHTS: JON CROSS Ocean Blue Yacht Sales

USED: MATTHEW GRIEVES South Shore Marine

2024 Q3 WINNERS:

CRUISERS: SAM BRALEY SunDance Marine Miami

FISHING: ED BICKEL Stone Harbor Yachts

PONTOONS: LANDON WEINER Spend-A-Day Marina

STERNDRIVES: MARYANN GOLEMBIEWSKI Phil Dill Boats

TOWBOATS: ERIC MARBERG SMG Boats

YACHTS: CONRAD KIESEL Walker's Marine Fort Myers

USED: HUNTER COPELAND Phil Dill Boats

COMPLETE YOUR SAFETY TRAINING BY THURSDAY

All OneWater Marine employees must complete mandatory safety training before this Thursday, August 8th.

All employees should have received an email from KnowBe4 with a link to complete your training.

If you did not receive a link, please email training@onewatermarine.com.

THE SLALOM SHOP'S EMPLOYEE OF THE MONTH



Congratulations to The Slalom Shop's August Employee of the Month, Jeremy Lear.

Jeremy has worked for Slalom Shop since 2012 as a technician; in January 2024, he transitioned to the pre-owed sales department.

His work ethic and technical skills are proving to be a difference-maker in his ability and success as a sales consultant.

Congratulations, Jeremy!

Submitted by Dusty Dendy



SMG Boats

Exceptional knowledge and service! We just recently purchased our 2nd boat from SMG and couldn't be more impressed with their responsiveness and customer service. Larry Petro is your guy if you're looking for a new or used boat! Larry and JT have provided the best purchasing experience I think you could ever ask for. George Harsh in financing couldn't have been better with navigating us through both the purchasing and warranty processes! Thank you to the entire SMG team!!

-Steve Foster



Caribee Boats

Tony, I met you this week as I purchased a 2024 Maverick HPX-V. I am sending you this note about the amazing experience I had with your Salesman Captain Brad Marceron. From the time I called him and all the way through the process Brad was exceptionally professional, knowledgeable and resulted in the best boat buying experience I have ever had!

I served 27.5 years active duty in the US Army so I have a great deal of experience with people so it was wonderful to have Brad as my salesmen! No doubt you also see his ability as well as his performace. Brad made my boat buying experience an absolute wonder and I wanted you to know that you have an incredibly talented man on your team! I have never been happier buying my boat from you!

I also met many others on your team and each one was highly professional! Thank you very much!

Art Kandarian

UPCOMING EVENTS

August 10

South Shore Marine Demo Day August 21

Bosun's Docktails Happy Hour Events August 23

TGYG Boating 101 September

12

Newport International Boat Show

VIEW THE FULL MARKETING CALENDAR