



ONE WATER CONNECT

September 24, 2024

A DIFFERENT WAY TO TELL THE SAME STORY



Rewatch Andy's message, "A Different Way to Tell the Same Story", from last Friday by clicking [here](#).

You can always rewatch Andy's messages by visiting the [OneWater Training Portal](#).

[VIEW RECORDING](#)

*Please log in to the training portal and then access the link above.

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AGED INVENTORY SALES CONTEST

6 Selling Days Left!

Double your commission in the month of September when you sell any qualifying aged unit on the double commission boat list.

DOUBLE
YOUR
\$\$\$



DEAL MUST BE CLOSED BY
SEPTEMBER 30TH TO QUALIFY

EVALUATE EVERY BOAT



PRICE



CONDITION



EXPOSURE

 NEWATER

2024 ANNUAL BENEFITS ENROLLMENT

NOW - OCTOBER 2ND

This information applies to eligible full-time OneWater Marine employees.

WHAT IS ANNUAL BENEFITS ENROLLMENT?

This is the annual opportunity for eligible employees to enroll or make changes to most benefit plans for the new plan year. This is the only time you are eligible to make changes unless you have a qualifying event, such as a family or employment change.

BENEFIT CHANGES EFFECTIVE NOV. 1ST, 2024

- Medical and Vision rate remain the same.
- Dental rates will increase.
- New benefit deductions begin on the November 1st paycheck.

NEW VOLUNTARY BENEFITS

- **Experian:** Identity theft, data, and device protection, digital financial manager, credit monitoring, financial education (payroll deducted)
- **Pet Benefits:** Two pet benefit plans (Total Pet Plan and Wishbone Pet Insurance through Pet Benefits Solutions)
 - **Total Pet Plan (discount program):** discount on pet products and Rx providers by PetPlus, discount on veterinary care by Pet Assure, 24/7 telehealth provided by WhiskerDocs (payroll deducted)
 - **Wishbone Health Insurance:** accident and illness care, routine care that can be added to the accident and illness (for more information and enrollment, contact Wishbone at 800-891-2565; pay via credit card directly to Wishbone)

If you make NO CHANGES, your current year elections will roll over to the new plan year for medical, dental, vision, voluntary life, voluntary spouse life, child life, short term disability, accident, critical illness, HSA, and hospital indemnity.

FSA (Flexible Spending Accounts) elections will not roll over. If you choose to elect for 2024-2025, you are REQUIRED TO ENROLL in the plans.

Paylocity Enterprise Library:

- Benefit Enrollment Guide 2024-2025
- Benefit Video
- Benefit Summaries
 - Medical Plans A, B, and C
 - Dental Plans High and Low
 - Vision Plan

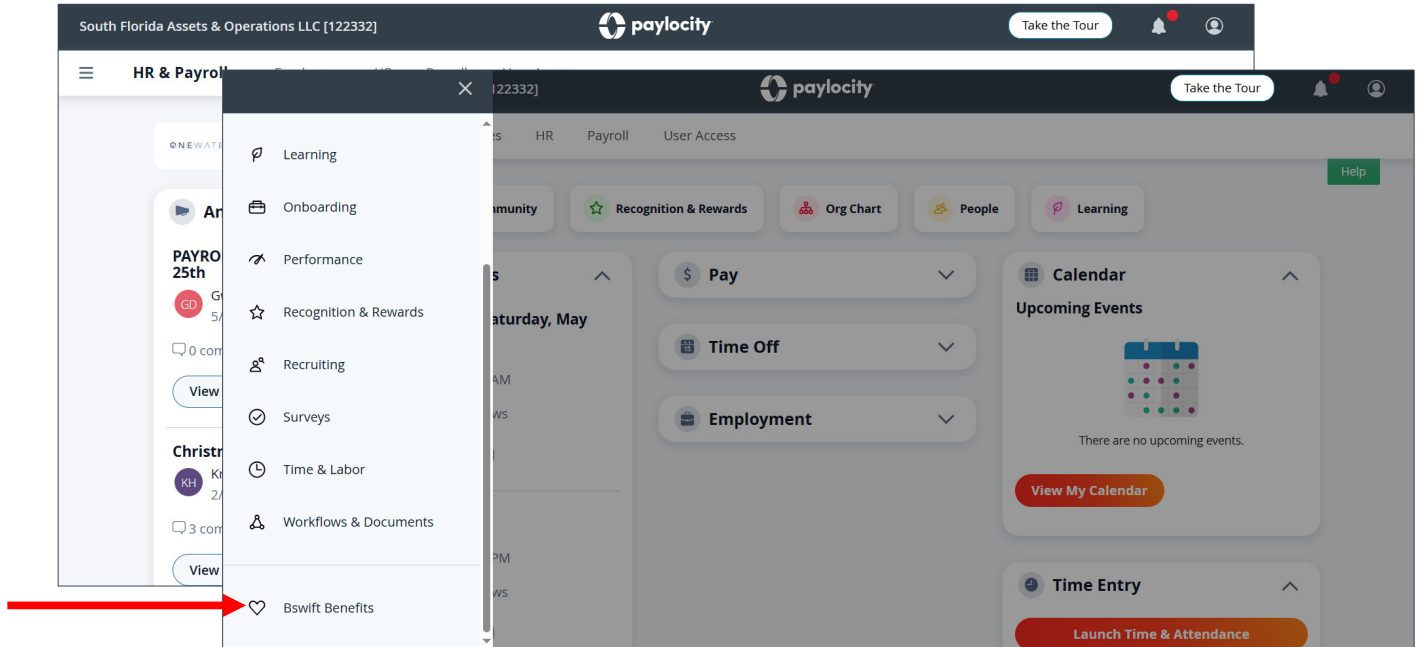
Please review:

- Dependent dates of birth and social security numbers for accuracy.
- Please make sure your beneficiary designations for your Basic Life & AD&D and any additional life insurance are up to date.

2024 ANNUAL BENEFITS ENROLLMENT

HOW TO ENROLL:

To enroll in benefits, click on the three horizontal lines in the top righthand corner of Paylocity. Scroll down to the bottom of the list and select "Bswift Benefits" to see OneWater's benefit options. **This is for eligible full-time OneWater Marine employees.**



LEARN MORE ABOUT ONEWATER BENEFITS

The recording from today's informational session will be available soon. In the meantime, you can view this overview video about this year's benefits.



CENTRAL MARINE BARLETTA DEMO DAY

Central Marine hosted a successful Barletta Demo Day at Doc Ford's restaurant, showcasing four Barletta boats for demo rides.

The team sold three boats and gathered several new leads, making it a productive event that strengthened relationships with potential buyers and the boating community.



Submitted by Kiefer Woods

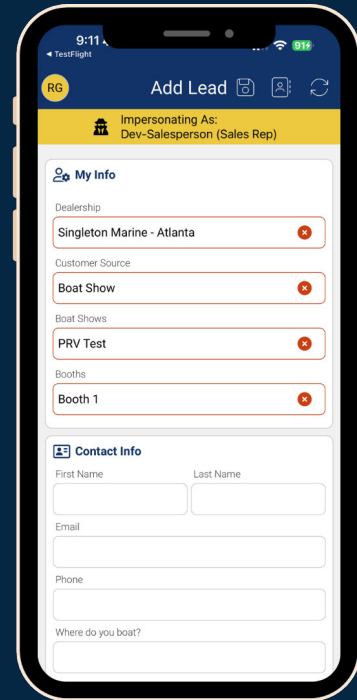
TRAINING AND UPCOMING EVENTS

PRO REVVVER

ENTERING BOAT SHOW LEADS IN THE PROREVVER MOBILE APP

Last week, the ProRevver team added a new feature to the ProRevver Mobile App that makes it easier to enter boat show leads.

Check out the training below to learn more about this new feature.



ENTERING BOAT SHOW LEADS ON THE PROREVVER APP

UPCOMING EVENTS



MIACC Docktail
Boat Show



Walker's Marine
Fort Myers
Burgers & Boats



Walker's Marine
Marco Island
Burgers & Boats



Walker's Marine
Marco Island In-
Water Display

[VIEW THE FULL MARKETING CALENDAR](#)