

April 2, 2024

THE VALIDITY OF INDUSTRY STANDARDS AND BEST PRACTICES



Rewatch Andy's message, "The Validity of Industry Standards and Best Practices", from last Friday by clicking <u>here</u>.

You can always rewatch Andy's messages by visiting the <u>OneWater Training Portal</u>.

VIEW RECORDING

*Please log in to the training portal and then access the link above.

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On March 14th, an EF3 tornado struck Spend-A-Day Marina, leaving behind a trail of destruction, including over 100 damaged boats and significant infrastructure damage. Against the odds, the Spend-A-Day team showed remarkable resilience, restoring operations within days.

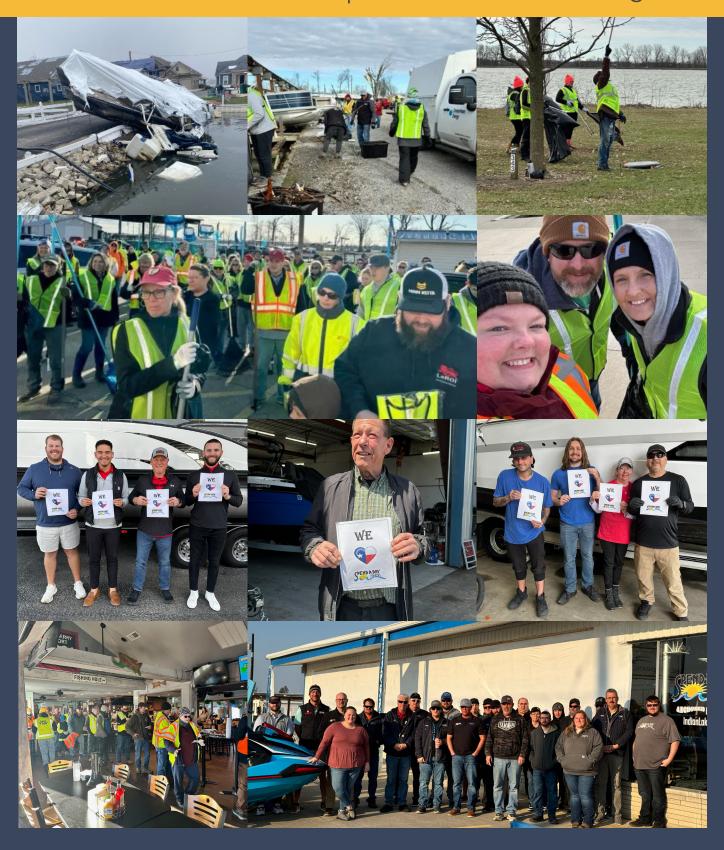
The overwhelming community support from customers and local youth was nothing short of inspiring. Even amidst their recovery, Spend-A-Day's dedication to the broader lake cleanup efforts highlighted their extraordinary commitment to the community.

I'm incredibly proud of our team's unity and positive spirit during such a challenging time. There was no blame, only cooperation, illustrating the strength and character of the team. I am honored to be a part of this resilient and compassionate team.

Toby Blackney



We are anchored in hope and #indianlakestrong



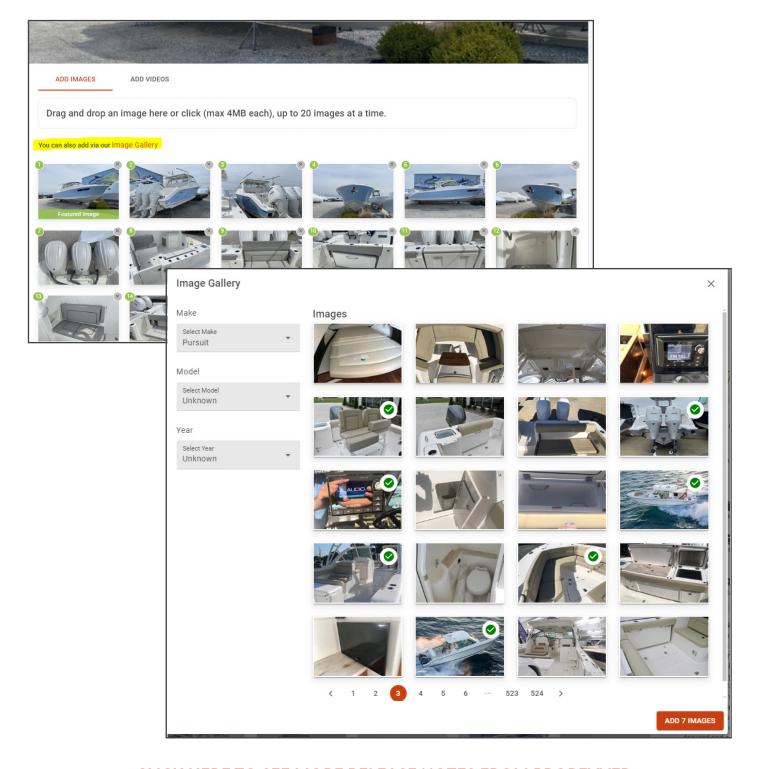
PROREVVER UPDATES

New Feature: Image Gallery

The ProRevver team has added a new feature to the image gallery in ProRevver. You can now search for and add existing images (images you've already uploaded for another piece of inventory) to a boat listing. This improves efficiency when you are managing listings that involve recurring inventory.

The image gallery is filterable by Make, Model, and Year. Select the images you would like to add to your listing, and select "Add Images". Image availability is based on your dealer group.

This is Phase 1 of the release. Phase 2 will allow you to access images across all dealer groups.









NAPLES BOAT MART OPEN HOUSE

The Naples Boat Mart team recently hosted an Open House Event that featured raffle giveaways, captivating live music, refreshing drinks, and gourmet catered food.

Submitted by Frank Angelillo

BOSUN'S MARINE MARYLAND SPRING OPEN HOUSE

Bosun's Maryland held a Spring Open House on Saturday, March 16th. Everyone came out in green and had a great time enjoying vendors, food, boating talk, and more.

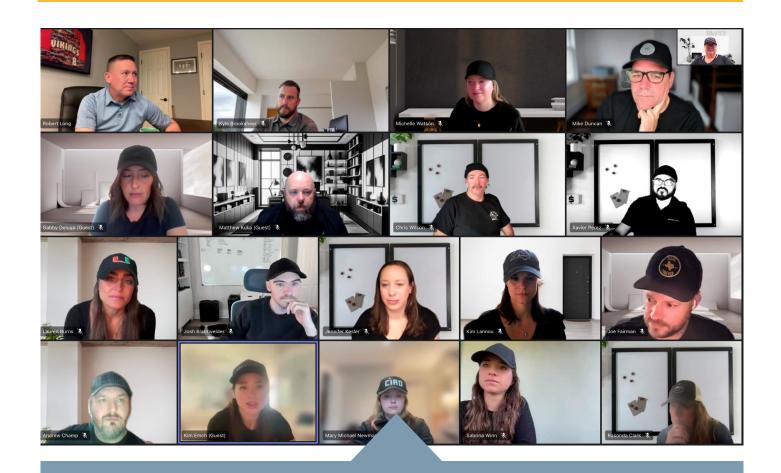
The team's new service product display was a hit with attendees; everyone was excited to see what the team has to offer and learn that they can visit Bosun's for all of their boating needs.

Submitted by Amanda Haddaway









APRIL FOOLS' DAY FUN

The marketing and ProRevver teams had some fun on April Fools' Day by all dressing as one of their favorite coworkers on a Zoom call.

Submitted by Jessica Helmes

UPCOMING EVENTS

April **5-12**

Moon Day at Indian Lake

April
5

Walker's Burgers N' Boats April **12**

Quality Boats Omelet Party Sponsorship April 12-14

Bay Bridge Boat Show